



First Analysis portfolio company Scale Computing's latest funding to fuel new products

Industry:

Data Center Technology

Headquarters:

Indianapolis

Website:

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CHICAGO – August 28, 2015 – First Analysis portfolio company Scale Computing, a leading provider of hyperconverged solutions, recently closed on an \$18 million funding round. The funds will be used to help quickly deliver innovative new products to global customers as the company continues to drive midmarket hyperconvergence adoption. The round was led by new investor ABS Capital Partners and included First Analysis and other earlier investors.

“Our focus remains on providing organizations with hyperconverged solutions that will allow them to reduce operational complexity, respond quicker to business issues and dramatically reduce costs,” said Jeff Ready, CEO at Scale Computing. “This investment allows us to escalate our business plan and further penetrate the midmarket with these solutions. We are pleased to work with our investor partners as we enter into this next growth phase of our company.”

Scale provides hyperconverged solutions in which storage, servers, and virtualization software are integrated into an all-in-one appliance-based system that is scalable, self-healing, and as easy to manage as a single server. Installation takes less than an hour and can be expanded and upgraded with no downtime. This architecture brings simplicity, high availability, and scalability together into the datacenter, driving adoption of virtualization and storage technology in the midmarket. This is a market in which IT departments are spread thin supporting infrastructure and the critical applications running those environments, in addition to managing day-to-day help desk support.

First Analysis Senior Vice President Craig Nankervis commented, “It’s a pleasure to have ABS join in helping build Scale’s further success. Hyperconvergence offers compelling efficiencies and advantages for enterprises of all sizes, but especially for mid-size businesses that often have sophisticated data needs but lack the scale to support a large IT infrastructure. I look forward to continuing to work with the Scale team and our co-investors to achieve the enormous potential Scale has in this large market.”

About Scale Computing

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing, and as easy to manage as a single server. Using industry standard components, the HC3 appliances install in under an hour and can be expanded and upgraded with no downtime. High availability insulates the user from any disk or server failure, and a unified management capability driven by the patented HyperCore Software™ efficiently integrates all functionality. The result is a data center solution that reduces operational complexity, allows a faster response to business issues, and dramatically reduces costs. For more information, call 877SCALE59 or visit www.scalecomputing.com.

About First Analysis

[First Analysis](#) has one of the longest records (30 years) in private capital investing and has invested more than \$700 million across 12 funds in three fund families. First Analysis excels at uncovering and leveraging the best opportunities in emerging high-growth segments in health care and technology for the benefit of the investors and growth companies we advise and serve. Integrated public and private company research underpins our success, yielding a deep, comprehensive understanding of each segment's near-term and long-term potential. First Analysis helps established companies become profitable leaders in large markets, funding growth plans and working closely with management in areas including strategy, recruitment, sales and marketing, and corporate development. Its flexible approach targets investing \$3-10 million as lead investor or as a syndicate partner who brings valuable perspective to the table.